

SERIAL B4167

**COMMERCIAL TRAVELLERS (STATE) CONCILIATION
COMMITTEE**

INDUSTRIAL RELATIONS COMMISSION OF NEW SOUTH WALES

Application by the National Union of Workers, New South Wales Branch, industrial organisation of employees.

(No. IRC 2559 of 1995)

Before the Honourable Justice Schmidt

1 December 1995

ORDER

The Commission orders that —

1. The Commercial Travellers (State) Conciliation Committee published 18 June 1993 (275 I.G. 714), be dissolved.

2. There be established a new Commercial Travellers (State) Conciliation Committee for the industries and callings of —

All persons in the State, excluding the County of Yancowinna, employed away from the employer's place of business soliciting orders for articles, goods, wares, merchandise or materials or promoting sales or orders in addition to soliciting orders for articles, goods, wares, merchandise or materials, including (but without limiting the generality of the foregoing) persons employed away from the employer's place of business:

(a) by a wholesale or party wholesale warehouseman or by a manufacturer, manufacturer's agent or indent agent for the purpose of soliciting orders for articles, goods, wares, merchandise or materials:

(1) for resale; or

(2) for wholesale sale; or

(3) for use in the manufacture, production, distribution, assembly, packaging or preparation of commodities for sale;

(b) soliciting orders for:

(1) the sale of theatre screen advertising space; or

- (2) docket, docket books or business machines supply rolls for internal use by the wholesale or retail trade; or
 - (3) the sale and/or hiring of neon signs or other fluorescent advertising signs; or
 - (4) office stationery and office supplies from banks, municipal and/or shire councils, insurance offices or government departments; or
 - (5) cash registers, mechanical bookkeeping and accounting machinery and systems and the like, excepting typewriters and manual adding machines; or
 - (6) glassware and mechanical and/or electrical equipment in connection with the hotel and club liquor bar trade; or
 - (7) technical services; or
 - (8) the freighting or transportation of articles, goods, wares, merchandise or materials; or
- (c) introducing new drugs and medicinal supplies and/or instruments to medical practitioners and/or hospitals;
- (d) buying for some person, firm or company engaged in wholesale business for resale in any form; or
- (e) predominantly soliciting orders for building materials and supplies from building, tiling, painting, plumbing, glazing or electrical contractors; or
- (f) soliciting orders for farm and trade machinery and equipment; or
- (g) soliciting orders on behalf of printers, manufacturing stationers, paper manufacturers and paper importers;

excepting —

Livestock buyers and/or wholesale meat and skin salesmen;
Persons substantially engaged in distributing samples, window dressers, demonstrators or persons engaged in market research;
Persons, other than persons within paragraphs (a), (b), (c), (d), and (e) hereof, employed in the sale of goods by retail away from the employer's place of business;
Real Estate agents;

Salesmen employed by stock and station agents within the area of the County of Northumberland, the Parish of Stockton and the Municipality of Raymond Terrace;

and excepting also employees of —

Australian Gas Light Company;
Australian Iron and Steel Proprietary Limited;
Australian Wire Industries Pty Ltd — Newcastle Wiremill;
Australian Wire Industries Pty Ltd — Sydney Wiremill;
Broken Hill Proprietary Company Limited;
Council of the City of Newcastle;
Sydney Electricity;

and excepting also employees within the jurisdiction of the following Conciliation Committees:

Clerks (State);
John Lysaght (Australia) Limited Port Kembla;
John Lysaght (Australia) Limited Unanderra;
Motor Vehicle Salesmen (State);
Retail Employees (State);
Special Steels and Steel Products Manufacture (Commonwealth Steel Company Limited);
Tubemakers of Australia Ltd Newcastle.

3. The said committee shall consist of two representatives of employers and two representatives of employees.

4. The representatives of employers shall be appointed, upon nomination as prescribed, one by the Chamber of Manufactures of New South Wales (Industrial), and one by The Employers' Federation of New South Wales.

5. The representatives of employees shall be appointed, upon nomination as prescribed, by the National Union of Workers, New South Wales Branch.

6. This order shall take effect on and from 1 December 1995.

M. SCHMIDT, J.